



WAYPOINT REIT TRUST
(formerly VIVA ENERGY REIT TRUST)
ARSN 613 146 464

INTERIM FINANCIAL REPORT

For the Half-year Ended
30 June 2020

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WAYPOINT REIT TRUST

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DIRECTORS' REPORT

The directors of VER Limited ('Responsible Entity'), the responsible entity of Waypoint REIT Trust ('Trust'), present their report and the financial statements for the half-year ended 30 June 2020 for Waypoint REIT Trust.

Effective 14 May 2020, the Trust was renamed from Viva Energy Trust to Waypoint REIT Trust.

The Trust formed a stapled group with Waypoint REIT Limited on 3 August 2016 when Waypoint REIT Limited and the Trust were stapled (collectively referred to as 'Waypoint REIT' or 'Group'). The Trust and Waypoint REIT Limited are separate entities for which the units and shares have been stapled together to enable trading as one security. The stapled securities trade on the Australian Securities Exchange ('ASX') under the code WPR (or VVR prior to 18 May 2020). Each stapled security consists of one share in Waypoint REIT Limited and one unit in the Trust. The units of the Trust and the shares of Waypoint REIT Limited cannot be traded separately.

For the results of the Group, refer to the Waypoint REIT Group half-year financial report for the period to 30 June 2020.

Directors of VER Limited

The following persons were directors of VER Limited during the half-year and up to the date of this report:

Laurence Brindle	Independent Non-executive Chairman
Georgina Lynch	Independent Non-executive Director
Stephen Newton	Independent Non-executive Director

Following Waypoint REIT and Viva Energy Group entering an Implementation Deed facilitating the internalisation of management, Non-independent Non-executive Director, Lachlan Pfeiffer, resigned effective 14 May 2020.

Tina Mitas was appointed as Company Secretary on 15 May 2018 and continues in office at the date of this report.

Principal activities

During the period, the principal activity of Waypoint REIT Trust was investment in service station and convenience retail property.

Waypoint REIT Trust owns a portfolio of 474 service station and convenience retail properties located in all Australian states and mainland territories. The properties in the portfolio are leased on a long-term basis to Viva Energy Australia Pty Limited ('Viva Energy' – a wholly owned subsidiary of Viva Energy Group Limited), other service station operators and various convenience and fast food store operators.

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Distribution to unit holders

Distributions paid to unit holders during the financial period were as follows:

	2020	2019
	\$'000	\$'000
Final distribution for year ended 31 December 2019 – 7.19 cents per unit paid on 27 February 2020	55,988	-
Final distribution for year ended 31 December 2018 – 7.03 cents per unit paid on 28 February 2019	-	51,020
Total distributions paid	55,988	51,020

The Trust is expecting to pay an interim distribution of 7.41 cents per security (\$57.9 million) on 27 August 2020 for the half-year ended 30 June 2020, including \$10.8 million in the form of new securities under the DRP at an issue price of \$2.5856 per security.

Operating and financial review

Investors should refer to the operating and financial review prepared for Waypoint REIT Group set out in the financial statements of the Waypoint REIT Group lodged with the ASX on 20 August 2020. A separate operating and financial review for the Trust has not been prepared as investors should consider the operations of the stapled group in its entirety.

Significant changes in state of affairs

Following Viva Energy Group Limited's (Viva Energy Group) sale of its entire 35.5% interest in the Group in February 2020, Viva Energy Group's nominee directors resigned at the Group's Annual General Meeting on 14 May 2020. At the same time, an implementation deed was executed, providing a clear framework for the internalisation of management to the Group on or before 31 October 2020 whilst ensuring stability and certainty for security holders. In connection with the transaction, a \$2.5 million facilitation payment is payable to Viva Energy Group and related expenses totalling approximately \$3.3 million (including a \$1.4 million expense in relation to a run-off insurance policy in favour of VER Manager and VER Limited) are expected to be incurred. None of these non-recurring costs totalling \$5.8 million will form part of Distributable income.

There was no significant change in the state of affairs of the Trust that occurred during the half-year ended 30 June 2020.

Matters subsequent to the end of the financial period

Subsequent to the end of the financial period:

- The directors have confirmed the payment of a distribution for the half-year ended 30 June 2020 of \$57.9 million which is expected be paid on 27 August 2020;
- On 13 July 2020, the Group replaced an existing \$50.0 million bilateral facility maturing in April 2021 (facility limit was reduced from \$100.0 million and maturity date shortened from January 2022 under the review event) with a new \$50.0 million bilateral facility maturing in July 2023;
- On 4 August 2020, the Victorian state government implemented Stage 4 restrictions. Under these restrictions, service stations are identified as one of the retail services that is permitted to continue operating. To date, these measures have not had a material impact on the Group's operations; and,

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- On 14 August 2020, the Group:
 - priced a US\$178m (c.A\$250m) US Private Placement spread across 7, 10 & 12 year tranches at a weighted average maturity of 9.2 years and a weighted average margin of 2.81% over BBSY; and
 - entered associated cross currency contracts to mitigate foreign exchange risk.

No other matter or circumstance has arisen since 30 June 2020 that has significantly affected, or may significantly affect:

- the operations of the Trust in future financial years;
- the results of those operations in future financial years; or
- the state of affairs of the Trust in future financial years.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 5.

Rounding of amounts to the nearest thousand dollars

The Trust is of a kind referred to in ASIC Legislative Instrument 2016/191, relating to the "rounding off" of amounts in the Directors' Report. Amounts in the Directors' Report have been rounded off in accordance with that instrument to the nearest thousand dollars, or in certain cases, to the nearest dollar.

The report is made in accordance with a resolution of Directors.



Laurence Brindle
Chairman

20 August 2020



Auditor's Independence Declaration

As lead auditor for the review of Waypoint REIT Trust for the half-year ended 30 June 2020, I declare that to the best of my knowledge and belief, there have been:

- (a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- (b) no contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of Waypoint REIT Trust and the entities it controlled during the period.

A handwritten signature in black ink, appearing to read 'Charles Christie'.

Charles Christie
Partner
PricewaterhouseCoopers

Melbourne
20 August 2020



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(formerly VIVA ENERGY REIT TRUST)
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FINANCIAL STATEMENTS

For the Half-year Ended
30 June 2020

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This financial report is for Waypoint REIT Trust ('Trust') and the entities it controlled during the period. The financial report is presented in Australian currency.

The responsible entity of the Trust is VER Limited (ABN 43 609 868 000; AFSL 483795) ('Responsible Entity'), and the manager of the Trust is VER Manager Pty Limited ('Manager').

The financial report is presented in Australian currency.

The registered office of the Responsible Entity and the Manager is:
Level 16, 720 Bourke Street
Docklands VIC 3008, Australia.

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CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
FOR THE HALF-YEAR ENDED 30 JUNE 2020

	NOTES	2020 \$'000	2019 \$'000
Rental income from investment properties		79,141	74,318
Non-cash straight-line lease revenue from investment properties		10,645	12,942
Finance income		127	399
Net gain on movement in fair value of investment properties		73,609	-
Total income		163,522	87,659
Management and administration expenses		(4,989)	(3,282)
Finance costs	2	(18,450)	(16,286)
Interest rate swap termination / restructure expense		(3,545)	(9,189)
Net gain on derivative financial instruments		71	-
Net loss on movement in fair value of investment properties	3	-	(2,129)
Total expenses		(26,913)	(30,886)
Net profit before income tax		136,609	56,773
Other comprehensive income			
Items that may be reclassified subsequently to profit or loss			
Unrealised losses on cash flow hedges		(5,552)	(17,235)
Total comprehensive income for the half-year		131,057	39,538
Earnings per unit		cents	cents
Basic earnings per unit		16.80	5.21
Diluted earnings per unit		16.80	5.21

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

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CONSOLIDATED BALANCE SHEET
AS AT 30 JUNE 2020

	NOTES	30 June 2020 \$'000	31 December 2019 \$'000
ASSETS			
Current assets			
Cash and cash equivalents		6,130	17,473
Other current assets		16,451	16,252
Total current assets		22,581	33,725
Non-current assets			
Investment properties	3	2,810,204	2,684,193
Other non-current assets		1,334	5,505
Total non-current assets		2,811,538	2,689,698
Total assets		2,834,119	2,723,423
LIABILITIES			
Current liabilities			
Trade and other payables		9,936	10,903
Rent received in advance		1,519	2,314
Interest payable		3,619	3,007
Distribution payable	6	57,862	55,988
Total current liabilities		72,936	72,212
Non-current liabilities			
Borrowings	4	874,310	843,118
Derivative financial instruments	5	31,403	25,922
Total non-current liabilities		905,713	869,040
Total liabilities		978,649	941,252
Net assets		1,855,470	1,782,171
EQUITY			
Contributed equity		1,616,402	1,616,298
Accumulated profit		270,542	191,795
Hedge reserve	5	(31,474)	(25,922)
Total equity		1,855,470	1,782,171

The above consolidated balance sheet should be read in conjunction with the accompanying notes.

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CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE HALF-YEAR ENDED 30 JUNE 2020

	NOTES	Contributed equity \$'000	Accumulated profit \$'000	Hedge reserve \$'000	TOTAL \$'000
Balance at 1 January 2019		1,494,416	105,950	(6,859)	1,593,507
Profit for the period		-	56,773	-	56,773
Other comprehensive income: Effective portion of changes in fair value of cash flow hedges		-	-	(17,235)	(17,235)
Total comprehensive profit/(loss) for the period		-	56,773	(17,235)	39,538
Transactions with owners in their capacity as owners					
Issue of securities under institutional placement	7	99,928	-	-	99,928
Issue of securities under Security Purchase Plan		9,990	-	-	9,990
Equity raising costs		(1,489)	-	-	(1,489)
Issue of securities under Distribution Reinvestment Plan		5,607	-	-	5,607
Distributions paid or provided for	6	-	(55,694)	-	(55,694)
Total transactions with owners in their capacity as owners		114,036	(55,694)	-	58,342
Balance at 30 June 2019		1,608,452	107,029	(24,094)	1,691,387
Balance at 1 January 2020		1,616,298	191,795	(25,922)	1,782,171
Profit for the period		-	136,609	-	136,609
Other comprehensive income: Effective portion of changes in fair value of cash flow hedges		-	-	(5,552)	(5,552)
Total comprehensive profit/(loss) for the period		-	136,609	(5,552)	131,057
Capital reallocation		(5,700)	-	-	(5,700)
Transactions with owners in their capacity as owners					
Issue of securities under Distribution Reinvestment Plan		5,804	-	-	5,804
Distributions paid or provided for	6	-	(57,862)	-	(57,862)
Total transactions with owners in their capacity as owners		5,804	(57,862)	-	(52,058)
Balance at 30 June 2020		1,616,402	270,542	(31,474)	1,855,470

The above consolidated statement of changes in equity should be read in conjunction with accompanying notes.

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CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE HALF-YEAR ENDED 30 JUNE 2020

	NOTES	2020 \$'000	2019 \$'000
Cash flows from operating activities			
Rental income from investment properties (inclusive of goods and services tax)		84,681	80,426
Payments to suppliers and employees (inclusive of goods and services tax)		(11,655)	(12,501)
		73,016	67,925
Interest received		127	399
Interest paid		(16,690)	(16,199)
Net cash inflow from operating activities		56,453	52,125
Cash flows from investing activities			
Payments for acquisition of investment properties		(38,790)	(47,788)
Net cash outflow from investing activities		(38,790)	(47,788)
Cash flows from financing activities			
Proceeds from issue of securities (net of costs)		-	108,390
Capital reallocation across stapled entity	7	(5,700)	-
Proceeds from borrowings (net of borrowing costs)		154,407	53,272
Repayments of borrowings		(124,000)	(105,000)
Payment for interest rate swap cancellation		(3,545)	(9,189)
Distributions paid to security holders	6	(50,168)	(45,409)
Net cash inflow/(outflow) from financing activities		(29,006)	2,064
Net increase/(decrease) in cash and cash equivalents		(11,343)	6,401
Cash and cash equivalents at beginning of the half-year		17,473	6,384
Cash and cash equivalents at end of the half-year		6,130	12,785

The above consolidated statement of cash flows should be read in conjunction with accompanying notes.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

1. CORPORATE STRUCTURE AND GENERAL INFORMATION

These consolidated financial statements contain the results of the Trust and the entities it controlled for the half-year ended 30 June 2020. The comparative period shown is for the half-year ended 30 June 2019.

The financial statements were authorised for issue by the directors of the Responsible Entity on 20 August 2020. The directors have the power to amend and reissue the financial statements.

(a) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and interpretations issued by the Australian Accounting Standards Board and the *Corporations Act 2001*. The Trust is a for-profit entity for the purpose of preparing the financial statements.

The interim financial report does not include all notes normally included in an annual financial report. Accordingly, this report should be read in conjunction with the annual report for the year ended 31 December 2019 and any public announcements made by the Trust during the period ended 30 June 2020 in accordance with the continuous disclosure requirements of the *Corporations Act 2001*.

The accounting policies adopted are consistent with those of the previous financial period, unless otherwise stated.

(b) Comparative information

Where necessary, comparative information has been adjusted to conform to changes in presentation in the current period.

(c) Going concern

As at 30 June 2020, the Trust had a net current asset deficiency of \$50.4 million. This deficiency is due to working capital management within the Trust, and the difference in timing of drawdowns from the Trust's debt facilities and the timing of payments for investment property acquisitions. The Trust has \$122.0 million of unused debt facilities at 30 June 2020, which can be drawn upon to fund the Trust's cashflow requirements.

After taking into account all available information, the directors have concluded that there are reasonable grounds to believe:

- The Trust will be able to pay its debts as and when they fall due; and
- The basis of preparation of the financial report on a going concern basis is appropriate.

(d) Compliance with International Financial Reporting Standards

The consolidated financial statements of the Trust also comply with International Financial Reporting Standards ('IFRS') as issued by the International Accounting Standards Board ('IASB').

(e) New and amended standards adopted by the Trust

No new standards and amendments have been applied by the Trust for the first time for the reporting period commencing 1 January 2020.

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(f) Critical accounting estimates and judgements

The Trust makes estimates and judgements that affect the reported amounts of assets and liabilities. Estimates are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Estimates and judgements which are material to the financial report are found in the following notes:

- Investment properties – Note 3
- Derivative financial instruments – Note 5

In response to the increased uncertainty, the Group has assessed the carrying value of its assets and liabilities in light of COVID-19. Specific areas of assessment include impairment testing, assessment of expected credit losses and fair value measurement of investment properties and associated disclosures within the financial statements.

2. FINANCE COSTS

	2020	2019
	\$'000	\$'000
Interest paid or payable	17,001	15,842
Amortisation of borrowing costs	601	444
Write-off of loan establishment costs due to refinancing	848	-
Total finance costs	18,450	16,286

3. INVESTMENT PROPERTIES

(a) Valuations and carrying amounts

	30 June 2020	31 December 2019
	\$'000	\$'000
Service station and convenience retail properties	2,810,204	2,684,193
Total investment properties	2,810,204	2,684,193

Independent valuations were performed on 157 investment properties as at 30 June 2020 by Jones Lang LaSalle, representing approximately one-third of the Group's 474 properties and a broad cross-section of the Group's portfolio, with a metro/regional split of 73% / 27% respectively, consistent with the overall composition of the Group's portfolio.

As a result of COVID-19, Jones Lang LaSalle has reported these valuations on the basis of "material valuation uncertainty" in accordance with the API valuation protocol "Significant Market Uncertainty" issued on 29 March 2020:

Material valuation uncertainty: The possibility that the Valuer's professional opinion as to the Market Value of the asset may differ from the price that could be achieved in a transfer of the asset as at the valuation date, assuming all other market conditions and variables remain constant.

The independent valuations were carried out in a manner consistent with prior periods with the exception of valuers not being able to inspect areas not accessible to the public (i.e. store rooms) and, due to travel restrictions preventing entry to Tasmania, The Valuation Protocol – Guidelines For API Declared Time Of Crisis And / Or State Of Emergency Impacting Physical Inspections Of Real Property was utilized for three Tasmanian assets. These limitations did not impact overall valuation outcomes. The independent valuations can be relied upon for a 90 day period ending 28 September 2020.

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The directors have reviewed the independent valuation outcomes and determined they are appropriate to adopt as at 30 June 2020. The key inputs into the valuation are based on market information for comparable properties. The independent valuers have experience in valuing similar assets and have access to market evidence to support their conclusions. Comparable sales are considered to be those in similar markets, of similar scale and condition and with similar lease terms to the subject property.

For investment properties not independently valued during the period, directors' valuations have been performed. The directors' valuations were determined by capitalising each property's rent as at 30 June 2020 at the prior year's capitalisation rate, adjusted with reference to the change in capitalisation rate evident in the 157 independently valued properties when considered in light of investment properties in the same state and with similar lease terms, segregated between metropolitan and regional sites. The results are assessed and further work performed to address any outlier results identified.

Investment properties not independently valued during the period were most recently independently valued effective 31 December 2018 or 31 December 2019, or on acquisition.

The key inputs into valuations are:

- passing rent*;
- market rents;
- capitalisation rates;
- lease terms;
- discount rate; and
- estimates of the quantum and timing of future cash flows.

* The initial portfolio of 425 properties acquired at the time of Waypoint REIT's initial public offering in 2016 all have a lease anniversary date of 8 August. Given the proximity of this anniversary date, a theoretical sale price struck on 30 June would factor in this review as settlement would likely occur on or around 8 August. Accordingly, the 3% fixed rent increase, adjusted to reflect the 38-day period between 30 June and 8 August, is reflected in the 30 June 2020 valuations.

Key assumptions	30 June 2020	30 June 2019
Weighted average capitalisation rate	5.79%	5.81%
Weighted average lease expiry	11.3 years	11.7 years

(b) Movements during the financial period

	2020	2019
At fair value	\$'000	\$'000
Opening balance	2,684,193	2,496,128
Property acquisitions and capital expenditure	34,212	60,178
Capital expenditure on development sites	7,231	32,050*
Straight-line rental asset	10,645	23,375
Fair value adjustment to investment properties	86,570	99,906
Revaluation decrement attributable to acquisition costs, and straight-lining of rental income	(12,647)	(27,133)
Disposal of investment properties	-	(311)
Closing balance	2,810,204	2,684,193

* Reclassified from Other Non-Current Assets to conform with current year presentation.

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4. BORROWINGS

	30 June 2020	31 December 2019
	\$'000	\$'000
Non-current liabilities		
Syndicated bank facilities	839,687	761,687
Bilateral bank facility	-	25,000
Institutional term loans	40,000	60,000
Sub-total	879,687	846,687
Unamortised borrowing costs	(5,377)	(3,569)
Total unsecured borrowings	874,310	843,118
Total facilities available	1,001,687	1,096,687
Total undrawn facilities available	122,000	250,000

The weighted average tenure as at 30 June 2020 was 2.9 years (31 December 2019: 2.9 years), and maturity dates range from 30 April 2021 to 2 September 2026. Subsequent to the reporting date, the undrawn bilateral \$50.0 million facility was replaced with a new 3-year \$50.0 million facility and a US \$178.0 million (c. A\$ 250.0 million) US Private Placement was priced, increasing the weighted average tenure to 4.3 years and amending the earliest maturity date to June 2022.

5. DERIVATIVE FINANCIAL INSTRUMENTS

The Trust has the following derivative financial instruments:

	30 June 2020	31 December 2019
	\$'000	\$'000
Non-current liabilities		
Interest rate swaps	31,403	25,922
	31,403	25,922

The notional principal amounts and periods of expiry of the interest rate swap contracts are as follows:

	30 June 2020	31 December 2019
	\$'000	\$'000
1 to 2 years	275,844	368,344
2 to 3 years	264,000	110,000
3 to 4 years	-	258,000
4 to 5 years	-	-
5 to 6 years	196,500	-
6 to 7 years	40,000	40,000
7 to 8 years	-	-
8 to 9 years	-	20,000
	776,344	796,344

At 30 June 2020, swaps were in place to cover 88.3% of drawn facilities, the weighted average hedge rate was 1.88% per annum and the weighted average term was 2.9 years.

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6. DISTRIBUTIONS TO UNIT HOLDERS

	2020	2019
	\$'000	\$'000
Final distribution for the year ended 31 December 2019 – 7.19 cents per security paid on 27 February 2020	55,988	-
Final distribution for the year ended 31 December 2018 – 7.03 cents per security paid on 28 February 2019	-	51,020
Total distributions paid	55,988	51,020

The Group is expecting to pay an interim distribution of 7.41 cents per security (\$57.9 million) on 27 August 2020 for the half-year ended 30 June 2020, including \$10.8 million in the form of new securities under the DRP at an issue price of \$2.5856 per security.

7. CONTRIBUTED EQUITY

(a) Units

	30 June 2020		31 December 2019	
	Number of units '000	\$'000	Number of units '000	\$'000
Ordinary units, fully paid	780,859	1,616,402	778,690	1,616,298

(b) Movement in ordinary units

		Number of units '000	\$'000
1 January 2019	Opening balance	725,750	1,494,416
27 February 2019	Issue of securities under institutional placement	43,103	99,928
27 February 2019	Equity raising costs	-	(1,489)
28 February 2019	Issue of securities under Distribution Reinvestment Plan	2,515	5,607
26 March 2019	Issue of securities under Securities Purchase Plan	4,309	9,990
30 June 2019		775,677	1,608,452
29 August 2019	Issue of securities under Distribution Reinvestment Plan	3,013	7,846
31 December 2019		778,690	1,616,298
27 February 2020	Issue of securities under Distribution Reinvestment Plan	2,169	5,804
31 May 2020	Capital reallocation	-	(5,700)
30 June 2020		780,859	1,616,402

On 31 May 2020, the Trust reallocated capital of \$5.7 million to the Company in accordance with recent Constitutional amendments and consistent with market practice. This capital reallocation

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did not affect the number of shares on issue nor the number of units held by security holders and did not result in any cash distribution to security holders.

8. FINANCIAL RISK MANAGEMENT

(a) Fair value hierarchy

(i) *Classification of financial assets and financial liabilities*
AASB 13 *Fair Value Measurement* requires disclosure of fair value measurements by level of fair value hierarchy. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2); and
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The level in the fair value hierarchy within which the fair value measurement is categorised in its entirety is determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety. For this purpose, the significance of an input is assessed against the fair value measurement in its entirety. If a fair value measurement uses observable inputs that require significant adjustment based on unobservable inputs, that measurement is a level 3 measurement. Assessing the significance of a particular input to the fair value measurement in its entirety requires judgement, considering factors specific to the asset or liability.

The determination of what constitutes observable requires significant judgement by the directors. The directors consider observable data to be that market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market.

The following table presents the Trust's financial assets and liabilities (by class) measured at fair value according to the fair value hierarchy at 30 June 2020 on a recurring basis:

30 June 2020	Level 1	Level 2	Level 3	Total
	\$'000	\$'000	\$'000	\$'000
Investment properties	-	-	2,810,204	2,810,204
Interest rate swaps	-	(31,403)	-	(31,403)
Total	-	(31,403)	2,810,204	2,778,801
31 December 2019	Level 1	Level 2	Level 3	Total
	\$'000	\$'000	\$'000	\$'000
Investment properties	-	-	2,684,193	2,684,193
Interest rate swaps	-	(25,922)	-	(25,922)
Total	-	(25,922)	2,684,193	2,658,271

The Trust's policy is to recognise transfers into and transfers out of fair value hierarchy levels as at the end of the reporting period. There were no transfers between levels during the period.

The Trust did not measure any financial assets or financial liabilities at fair value on a non-recurring basis as at 30 June 2020.

(ii) *Valuation techniques used to derive level 2 and level 3 values*

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on

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entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3.

The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows based on observable yield curves, taking into account any material credit risk.

(b) Investment risk

(i) Tenant concentration risk, financial standing and sector concentration risk

Waypoint REIT's rental income is 97% derived from leases with Viva Energy. If Viva Energy's financial standing materially deteriorates, Viva Energy's ability to make rental payments to Waypoint REIT may be adversely impacted, which may have a materially adverse impact on the Group's results of operations, financial position and ability to service and/or obtain financing.

Furthermore, a material decline in the profitability of Viva Energy's business could affect the perceived stability of the rental income of Waypoint REIT and may affect Waypoint REIT's ability to obtain financing on acceptable terms, and lead to lesser capacity to pay market rents when renewal options are exercised and a decline in the values of Waypoint REIT's investment properties.

Termination of Viva Energy's right to use Shell branding could adversely affect Viva Energy's ability to meet its rental obligations and therefore the value of Waypoint REIT's portfolio of investment properties and its ability to service and/or obtain financing.

(ii) Collection risk

Collectability of trade debtors is reviewed regularly and bad debts are written off when identified. A specific provision for doubtful debts is made when there is objective evidence that the Trust may not be able to collect the amounts due according to the original terms of the receivable. The amount of the impairment loss is the difference between the asset's carrying amount and the present value of estimated future cash flows.

99.2% of the Group's income is derived from fuel tenants who have continued to operate through COVID-19, providing essential services to the community. Accordingly, the Trust has not been materially impacted by COVID-19 to date with less than \$0.1 million of rental relief agreed with seven non-fuel tenants (of which 50% has been waived and 50% deferred in accordance with the Commercial Code of Conduct).

(iii) Investment property value

The value of the Trust's portfolio of investment properties may be adversely affected by a number of other factors, including factors outside the control of the Trust, such as supply and demand for service station properties, general property market conditions, the availability and cost of credit, the ability to attract and implement economically viable rental arrangements, Viva Energy Australia's financial condition deteriorating, occupiers not extending the term of leases, re-leasing of properties, capitalisation rates and general economic factors such as the level of inflation and interest rates. As changes in valuations are recorded on the statutory net profit statement, any decreases in value will have a negative impact on the statutory net profit statement and net tangible assets per security and in turn the market price of the Group's securities may fall.

(iv) Environmental and climate risk

The Group depends on its tenants to perform their obligations under various environmental arrangements in relation to the properties they lease. If the tenants were to fail to meet their obligations under these arrangements (including due to their insolvency), Waypoint REIT may incur significant costs to rectify contamination on its properties and also on other properties which may be consequently impacted.

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The Group is subject to a range of regulatory regimes that cover the specific assets of the Group and how they are operated. These regulatory regimes are subject to ongoing review and change which may increase the cost of compliance, reporting and maintenance of the Group's assets.

Extreme weather and other climate change related events have the potential to damage the Group's assets and disrupt the tenants' operations. Such events may increase costs for maintenance and insurance of the Group's assets, and may affect the ability to re-lease the Group's investment properties in the future and the rent levels for which they can be leased, thereby affecting future investment property valuations and rental cash flows. Insurance premiums and/or deductibles may change or insurance may not be able to be obtained at all.

The precise nature of these risks is uncertain as it depends on complex factors such as policy change, technology development, market forces, and the links between these factors and climatic conditions.

(v) Debt agreement and refinancing risk

The Trust has outstanding debt facilities. General economic and business conditions that impact the debt or equity markets could impact the Trust's ability to refinance its debt facilities when required. If the covenants in these facilities are breached by the Group this may result in the Group being subject to increased interest rate margins and covenants restricting its ability to engage in certain types of activities or to pay distributions to unitholders. Debt may not be able to be obtained at all.

If debt facilities are not available or are not available in adequate volume the Group may need to sell assets to repay debt. There is no guarantee that there will be willing purchasers for the Group's assets or that purchasers will pay prices at or greater than book value of these investment properties.

Following Viva Energy Group's sale of its entire 35.5% stake in the Group in February 2020, a review event was triggered under the Group's debt facilities. Consent to waive the review event was received on \$976.6 million of debt facilities (89% of total debt) and a further \$20.0 million of debt was repaid to one lender with an associated interest rate swap terminated at a cost of \$3.5 million. Terms on \$100.0m bilateral facility were also amended however the facility was subsequently cancelled and replaced by a new facility at the Group's election in July 2020. Refer to Note 11 for further details.

If an entity gains control of Waypoint REIT, then this would constitute a review event under certain of the Group's debt facility agreements, and (subject to specified negotiation and notification periods) a repayment of the Group's debt facilities may be required.

The directors regularly monitor the debt facility covenants to ensure compliance and consider the refinancing options and timing available to the Trust.

(vi) Personnel risk

Waypoint REIT Trust is managed by VER Manager Pty Limited ('Manager'), which is a subsidiary of Viva Energy Group Limited. As the Trust does not have employees (other than directors) and consequently is reliant on the expertise and experience of the key executives of Viva Energy Group make available to the Manager which provide the services to Waypoint REIT under the Management Agreement. As a consequence, loss of such key personnel could potentially have an adverse impact on the management and the financial performance of Waypoint REIT and in turn may affect the returns to security holders. Post internalisation on or before 31 October 2020, this risk will be partly mitigated as management services will be provided directly by employees of Waypoint REIT.

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9. RELATED PARTY INFORMATION

	2020 \$'000	2019 \$'000
The following transactions occurred with related parties:		
Rental income received from Viva Energy Australia Pty Limited and its associated entities	77,040	72,561
Reimbursement of corporate and administrative costs incurred by Waypoint REIT Limited	1,750	824
Reimbursement of costs incurred by VER Manager Pty Limited in relation to managing the Trust	3,594	1,178
Fee paid to VER Limited for undertaking the activities of the responsible entity	100	-
Purchase of investment properties from an associated entity of Viva Energy Australia Pty Limited (Liberty Oil Holdings Pty Limited and its controlled entities)	5,186	24,680
Payments for construction and site development works to an associated entity of Viva Energy Australia Pty Limited (Liberty Oil Holdings Pty Limited and its controlled entities)	7,126	16,495
	30 June 2020 \$'000	31 December 2019 \$'000
Amounts payable:		
Amounts payable to VER Limited at the end of the period	1,935	2,750
Amounts receivable:		
Receivable from Waypoint REIT Limited at the end of the period	9,324	9,216
Receivable from VER Custodian Pty Limited at the end of the period	215	795

In connection with the internalisation of the Group's management function, a \$2.5 million facilitation payment is payable to Viva Energy Group and a \$1.4 million expense in relation to a run-off insurance policy in favour of VER Manager and VER Limited on or before 31 October 2020. The Group also secured from Viva Energy Group, until 1 January 2030, the right (subject to the terms of the relevant lease) to be offered properties tenanted by Viva Energy Group where the owner wishes to sell the property and Viva Energy Group does not wish to exercise a pre-emptive right it might have to acquire the property.

10. COMMITMENTS AND CONTINGENCIES

Capital expenditure commitments

	30 June 2020 \$'000	31 December 2019 \$'000
Within one year	16,033	35,459
After one year but not more than five years	-	-
	16,033	35,459

At 30 June 2020, the Group has entered into a conditional contract for the purchase of an investment property for \$5.4 million and paid a corresponding deposit of \$0.3 million. If the

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vendor does not satisfy completion obligations prior to the contract sunset date in September 2020, the deposit will be refunded

Further, the Group has committed to contracts for the construction of service stations on seven properties for an aggregate of \$31.3 million, of which \$10.9 million remains unpaid at 30 June 2020 and is expected to be paid as construction is completed during the next 12 months

Other items

On 24 September 2018, the Group received an assessment from the Victorian State Revenue Office ("SRO") for \$31.2 million. The assessment relates to the transfer of Victorian properties to Waypoint REIT prior to its listing in August 2016. Pursuant to the arrangements between Waypoint REIT and Viva Energy Group, any such costs will remain payable by Viva Energy Group. Viva Energy Group lodged an objection to the assessment on 2 November 2018 and assumed conduct of this matter under a conduct and indemnity deed. In May 2020, the SRO disallowed Viva Energy Group's objection and Viva Energy Group are appealing this matter which has now been referred to the Supreme Court.

Confirmation from the SRO that stamp duty has been paid is a prerequisite for Land Use Victoria, the agency that manages Victoria's land titles registry, to register a transfer of land. Pending resolution of the above matter, Viva Energy Australia remains the registered proprietor of these properties. Once this matter is resolved, the signed transfers of the titles to the properties are expected to be registered to Waypoint REIT.

Other than noted above, there are no material outstanding contingent assets, liabilities or commitments as at 30 June 2020.

11. EVENTS OCCURRING AFTER THE REPORTING PERIOD

Subsequent to the end of the financial period:

- The directors have confirmed the payment of a distribution for the half-year ended 30 June 2020 of \$57.9 million which is expected to be paid on 27 August 2020;
- On 13 July 2020, the Group replaced an existing \$50.0 million bilateral facility maturing in April 2021 (facility limit was reduced from \$100.0 million and maturity date shortened from January 2022 under the review event) with a new \$50.0 million bilateral facility maturing in July 2023;
- On 4 August 2020, the Victorian state government implemented Stage 4 restrictions. Under these restrictions, service stations are identified as one of the retail services that is permitted to continue operating. To date, these measures have not had a material impact on the Group's operations; and,
- On 14 August 2020, the Group:
 - priced a US\$178m (c.A\$250m) US Private Placement spread across 7, 10 & 12 year tranches at a weighted average maturity of 9.2 years and a weighted average margin of 2.81% over BBSY; and
 - entered associated cross currency contracts to mitigate foreign exchange risk.

No other matter or circumstance has arisen since 30 June 2020 that has significantly affected, or may significantly affect:

- the operations of the Trust in future financial years;
- the results of those operations in future financial years; or
- the state of affairs of the Trust in future financial years.

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DIRECTORS' DECLARATION

In the Directors' of the Responsible Entity's opinion:

- (a) the financial statements and notes set out on pages 6 to 20 are in accordance with the *Corporations Act 2001*, including:
 - (i) complying with Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements; and
 - (ii) giving a true and fair view of the Trust's financial position as at 30 June 2020 and of its performance for the half-year ended on that date; and
- (b) there are reasonable grounds to believe that the Trust will be able to pay its debts as and when they become due and payable.

The Directors have been given declarations by the Chief Executive Officer and the Chief Financial Officer as required by section 295A of the *Corporations Act 2001*.

This declaration is made in accordance with a resolution of the Directors.



Laurence Brindle
Chairman

20 August 2020



Independent auditor's review report to the unitholders of Waypoint REIT Trust

Report on the half-year financial report

We have reviewed the accompanying half-year financial report of Waypoint REIT Trust (the Trust) and the entities it controlled during the half-year (together the Group), which comprises the Condensed consolidated balance sheet as at 30 June 2020, the Condensed consolidated statement of comprehensive income, Condensed consolidated statement of changes in equity and Condensed consolidated statement of cash flows for the half-year ended on that date, selected other explanatory notes and the directors of the Trustee's declaration.

Directors of the Trustee's responsibility for the half-year financial report

The directors of the Trustee of the Trust are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors of the Trustee determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Australian Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of the Group's financial position as at 30 June 2020 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*. As the auditor of Waypoint REIT Trust, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*.



Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Waypoint REIT Trust is not in accordance with the *Corporations Act 2001* including:

1. giving a true and fair view of the Group's financial position as at 30 June 2020 and of its performance for the half-year ended on that date;
2. complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

A handwritten signature in black ink that reads 'PricewaterhouseCoopers'.

PricewaterhouseCoopers

A handwritten signature in black ink that reads 'Charles Christie'.

Charles Christie
Partner

Melbourne
20 August 2020